

## ***Confidential Client Data and Interview Record***

**Client Name:** \_\_\_\_\_

**Date:** \_\_\_\_\_

**Advisor's Name:** \_\_\_\_\_

**Advisor's Signature:** \_\_\_\_\_

### ***Personal Details***

	Client 1	Client 2
Title & Names		
Residential Address		
Mail Address		
Document sighted to verify ID (attach copy & keep on file)	Drivers Licence No: Other document:	
Tax Treatment	<input type="checkbox"/> Personal <input type="checkbox"/> Company <input type="checkbox"/> Trust <input type="checkbox"/> Super Fund	<input type="checkbox"/> Personal <input type="checkbox"/> Company <input type="checkbox"/> Trust <input type="checkbox"/> Super Fund
Date of Birth	/ /	/ /
Marital Status		
Health		
Smoker?	Yes / No	Yes / No
Are Wills Current?	Yes / No	Yes / No
Executor's name		
Date last reviewed	/ /	/ /
Enduring Power of Attorney?	Yes / No	Yes / No
Attorney's name		
Date last reviewed	/ /	/ /
Referral Source		

### ***Misc. Information***

TFN		
Centrelink		
Eligibility		

### ***Contact Information***

Phone (Work)		
OK to call at work	Yes / No	Yes / No
Phone (Home)		
Fax		
Mobile		
Email		

<b>Children / Dependants</b>				
	1	2	3	4
Name				
Sex	M / F	M / F	M / F	M / F
Date of Birth	/ /	/ /	/ /	/ /
No. of years support necessary				
Health				

<b>Retirement Information</b>		
Approx. Date of Retirement		
Age at Retirement		
Nominated Longevity		
Required Retirement Expenses		
Will client work part-time in retirement?	Yes / No	Yes / No

<b>Goals</b>	
Short Term 1 – 2 Years	
Medium Term 3 – 5 Years	
Long Term 5+ Years	

<b>Other Professional Advisors</b>			
	Company	Name	Phone
Accountant / Tax Agent			
Previous Financial Advisor			
Life Insurance Agent			
Banker			
Other			

<b>Employment</b>	
Work Status (eg: Full-time)	
Self employed P/ship, Co.,S/trader	
Occupation	
Industry	
Employers address	
Eligible Service Date	

<b>Income</b>				
	Client 1	Client 2	Joint	Total
Salary				
Investment Income				
Business Income				
Personal Pension Income				
Annuity Income				
Government Income Support				
Gross Income				
Estimated Taxable Income				

<b>Summary of Expenses (attach full budget if necessary)</b>			
	Weekly	Monthly	Yearly
Housing			
Transport			
Food			
Health			
Education			
Personal			
Income Tax			
Other			
<b>TOTAL EXPENSES</b>			
Estimated Savings Per Annum			

<b>Life Insurance</b>											
Name Life Insured	Owner	Life Insured Policy No.	Type of Cover (value)			Endowment / WOL Term/ Other	Start Date	Maturity Date	Surrender Value	Premium	Premium Freq.
			Death	TPD	Critical Illness						

<b>Income Protection Insurance</b>									
Name Life Insured	Owner	Life Insured Policy No.	Monthly Benefit	Benefit Period	Deferment Period	Date Commenced	Premium	Premium Frequency	

<b>General Insurance</b>		
Is general insurance adequate (e.g. house, contents, car)	<input type="checkbox"/> Yes	<input type="checkbox"/> No
Review of general insurance required? (if yes, refer to broker)	<input type="checkbox"/> Yes	<input type="checkbox"/> No
Does client have health insurance?	<input type="checkbox"/> Yes	<input type="checkbox"/> No

### **Personal Assets & Liabilities**

	Owner	Amount Paid	Current Value	Liability	Payments	Int Rate
Residence						
Contents						
Motor Vehicles						
Investment Property						
Other						

### **Investments**

Investment	Units	Owner	Amount Paid	Current Value	Liability	Payments	Int. Rate

### **Superannuation**

Company	Owner	Current Value	Contributions	Death Benefit	Maturity Date

### **Business Assets**

Business	Owner	Value	Liability	Payments	Insurance	Premium

### **Other Liabilities**

	Name	Amount Owina	Pavments	Int. Rate	Term
Credit Cards					
Personal Loans					
Hire Purchase					
Spouse Maintenance					
Future Commitments					

**Client's Instructions / Notes:**

**SCOPE OF ADVICE**

You should carefully consider what type of financial advice you want and instruct us accordingly. Your instructions as to the scope of advice required, will determine the advice we prepare for you and the services we offer. For example, do you want advice about planning for retirement, or wealth creation, or insurance or a specific investment. The nature of the advice you want is the scope of the advice. It is important that we agree now on that scope of advice and the services you require.

- Do you want us to conduct a comprehensive analysis of all of your personal circumstances and provide appropriate advice based on that analysis. This is PERSONAL ADVICE, which takes into consideration your objectives, financial situation and needs, and requires accurate, complete personal information from you, including a Risk Profile Questionnaire.

YES / NO

I am/We are seeking advice about: .....  
.....  
.....  
.....  
.....

**SOURCE OF FUNDS**

Legislation requires us to determine the source of any funds available for investment.

The source of the funds to be invested is: .....  
.....  
.....

NOTES:

**ACKNOWLEDGEMENT BY CLIENT/S:**

I/We acknowledge that I/we understand the scope of advice to be provided by Adelaide Investment & Insurance Group Pty Ltd and verify that the information provided in this questionnaire is accurate and complete.

I/We acknowledge that I/we have received a Financial Services Guide and Privacy Policy from Adelaide Investment & Insurance Group Pty Ltd.

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**Client 1 Signature**

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**Client 2 Signature**